

**Designation: Pre Sales – Tech Lead**

**No of Position- 1**

**Location: Bangalore**

**Experience: 8 to 10 Years of experience**

**Roles/Responsibilities:**

- Discuss with prospects and collect requirements/features
- Review the requirements/features and define solution as per the requirements
- Deploy/Setup (and guide team) the solution as per the requirements & ensure that solution meet all requirements
- Review and analyze issues and provide the resolutions to resolve it quickly
- Review/Analyze product issues and report them with Product Team
- Coordinate with Product Engineering team on product -related issues
- Prepare and review Solution architecture and other technical documents
- Reviewing and finalizing the plan & ETA for complex issues/Change Requests
- Provide demos & execute POCs

**Technical Skill-set**

Experience & Knowledge about any of the IAM solutions will be desirable.

**Experience:**

Total of 8-10 years' experience in Pre-Sales.

**Soft Skills**

Ability to efficiently and effectively perform the technical requirements

Ability to effectively troubleshoot, problem solve with deep analytical skills

Ability to prioritize effectively and work with a sense of urgency

Ability to working independently with a significant "attention to detail"

Ability to manage issues and projects to consistently meet deadlines

Ability to work under pressure

Excellent proactive verbal and written communication skills

Effectively communicates with teammates and managers re: workflow, scheduling, and ETA's

Consistently provides high quality professional services